Leadership Effectiveness Series from AIA Dallas

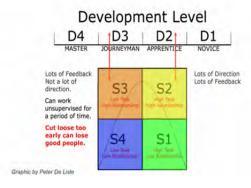


Enhances Current Leaders' Skills. Trains Your Next Generation of Leaders.

This award-winning six-part series from AIA Dallas, featuring Peter A. De Lisle, PhD, Professor of Leadership Studies, Austin College, delivers valuable and practical insights into leadership behaviors, interpersonal skills and problem-solving techniques that will elevate your staff's leadership effectiveness, interpersonal skills and problem-solving techniques.

Each 60-minute course delivers a detailed examination of issues critical to leaders of all levels—understanding and shaping conflict management, developing high-performance and creative teams, encouraging productivity, fostering innovation, grooming the next generation of leaders—and positions individuals and firms to thrive amidst a challenging environment.

Advanced Content. Proven Results.



"We wanted to replicate the quality and value of an in-person course in a sophisticated, easy-to-use online environment," says Paul Pascarelli, Commissioner of Education, AIA Dallas. "The Emerging Leaders program has been so successful that we want to share the message with design professionals everywhere."

Each course is approved for 1 AIA CES learning unit and is peerreviewed to deliver concise, relevant and unbiased knowledge. "The courses build upon one another to create a comprehensive curriculum for principals, project leaders and emerging professionals. It's truly innovative material that is not otherwise available to most design professionals." stated Sheila Kleinpeter, AIA, Co-Chair, Emerging Leaders Committee.







Award-Winning 6-Part Series

Leadership 1: Influence & Effectiveness. Explores key elements of effective, influential leadership.

Leadership 2: Performance Development. Offers a proven approach for grooming novices into masters.

Leadership 3: Professional Competency. Teaches how to benchmark performance and incentivize productivity.

Leadership 4: Innovation & Problem-Solving. Demonstrates how to embrace complexity and change in route to innovation and team-building.

Leadership 5: Interdependency & Teams. Discover how to foster spontaneity, creativity and productivity.

Leadership 6: Conflict Redefined.
Presents strategies for optimal conflict resolution inside professional teams.



Peter A. DeLisle, PhD
Professor of Leadership Studies, Austin College

See for yourself.

Offered in high-definition video and presented by one of the industry's top leadership mentors, this series delivers concise, unbiased, peer-reviewed knowledge in an easy-to-use online platform.

To preview course highlights, watch the Leadership Series Excerpts at

http://www.aecknowledge.com/videos/leadership_excerpts.

Call or email today for special packages and group rates.

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Emerging Leaders Weigh In

"The Emerging Leadership Program has inspired me on a daily basis and helped bring out leadership qualities and skills that I didn't even know I had. Early on, I learned how to recognize different personalities and how to quickly adjust my approach to become a more effective communicator."

-- Ashlee Paar, AIA, 2011 Emerging Leaders Program Graduate

"Through participating in the Emerging Leaders Program, I am better equipped to lead teams of diverse individuals, making the most of each person's strengths, communication styles and talents to develop quality solutions to complex problems. The emphasis on enriching interpersonal relationships to foster trust, respect and empowerment was underscored throughout the program."

-- Jason Mellard, AIA, 2011 Emerging Leaders Program Graduate

"Prior to being a part of the Emerging Leaders Program, I spent a great deal of time and frustration trying to understand the pieces of leadership and management and make them all fit together in a productive way. Pete De Lisle's discussions and concepts quickly gave clear direction and understanding to what it means to be an effective leader and his ongoing willingness to be a resource I can reach out to for clarification is immeasurable."

-- Charles E. Brant, AIA, LEED BD+C, 2010 Emerging Leaders Program Graduate

"The AIA Emerging Leadership Program was instrumental in my professional development. With the help of Pete De Lisle's instruction...this program raised my awareness of leadership opportunities in the community and helped me analyze my personal leadership qualities so that I can maximize them to their fullest potential."

-- Stephen Elwood, AIA, 2010 Emerging Leaders Program Graduate







aecKnowledge Leadership Effectiveness Curriculum

This award-winning series by AIA Dallas delivers valuable and practical insights into leadership behaviors, interpersonal skills and problem-solving techniques that will elevate leadership effectiveness and advance one's career.

Act NOW to take advantage of these introductory prices!

Individual Prices (6 courses) *

	Complete <u>Series</u>	Average Price/Course	
AIA YAF Members AIA Members Non-AIA Members	\$120 \$170 \$215	\$20 \$28 \$36	

Discounted Group Prices (6 courses) **						
# of Registrants	Average Retail Price Per Course	Discounted Price Per Course	Retail Price **	Group Discounted Price *	Percent Discount	
Up to 20 people:	\$32	\$12.50	\$1,900	\$750	61%	
21 - 50 people:	\$32	\$12.00	\$6,700	\$2,520	62%	
51 - 100 people:	\$32	\$11.70	\$14,400	\$5,250	64%	
101 - 200 people:	\$32	\$10.80	\$28,900	\$9,750	66%	
201 - 500 people:	\$32	\$10.30	\$67,400	\$21,700	68%	
Above 500 people:	(Call for S	pecial Pricing Pa	ckages)			

^{*} One year, unlimited viewing for the number of Registrants paid for.

^{**} Based on average of AIA and Non-AIA Member prices for middle of # Registrants range.